

85th AGM

Hamilton Squash & Tennis Club

2020

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85th Annual General Meeting 2020

Life Members:

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M.C. Day, J.B.Mckenzie, L.M. O'Neill, L.M. Greene, Mrs L.M. McCleery,
C.J.P. McPherson, B. Kinzett, B. M. Graham, J. Hempstead, Mrs J. Dixon,
Dr Gower, W. Fabling, D. Seymour, R. Waratini, F. Delamare, A. McCracken,
A . Lidington, D Hempstead, Susan Devoy, Leilani Rorani, Nancy Anderson,
Helen Kenyon, Don Matson, Trevor Coulter, Barry Kavanaugh, Jason Cargo.

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Management Comittee

From left to right: Rick Cartmil, Barry Kavanaugh, Violet Skipper, Nicola Blake, Andrea Brough, Glenn Collins, David Smart (President),

Absent: Courtenay Coetzee, Chuck Bird, Shane Stannet (co-opted)

Officers of the Club



President
David Smart



Treasurer
Andrea Brough



Secretary
Fran Hopkins



Gym Chair
Rick Cartmill



Tennis Chair
Violet Skipper



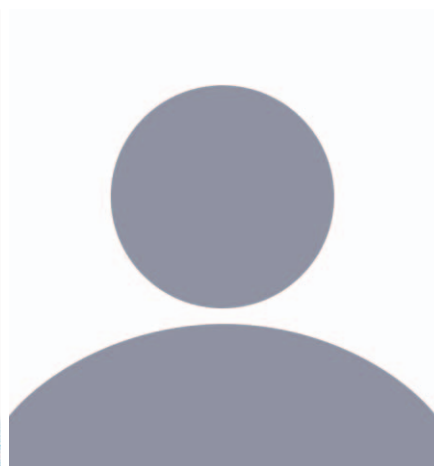
Squash Chair
Nicola Blake



Honorary Solicitor
Ross Brazier



Accountant
Grant Holloway



Auditor
Tyron Phillips

Presidents Report

David N Smart

An 85th AGM is truly a significant milestone for our organisation, and I am proud to hold the office of President through this time. We have the opportunity to reflect on all that has been achieved over those 85 years as we have enjoyed many good times, and when necessary, risen to the challenges.

Our Mission is to provide facilities and services to everyone who loves sport, fitness and healthy living.

Amongst our desired outcomes:

- For more kids, young people and adults to engage in sport and recreation - which has ongoing benefits for the physical and mental health, well-being and resilience of the people in our communities.
- Ensure that the experience of all of our participants is positive and one that is healthy and engaging - whether they are actively involved in any of the activities or programmes we offer, or are family members and supporters who come along as spectators.

- Provide ongoing events and facilities for our members and the general sports community, keeping the subscription prices within the reach financially of the average person.

Over the last three years we have seen many of the urgent repair and maintenance issues addressed, found stability again with our financial position, and weathered the COVID 19 storm to date, admirably. Credit must go to all who have been involved in any or many ways.

As can be seen from the various reports throughout this document from other Officers of our organisation, 2019/2020 has been quite an outstanding year.

Thanks to all who have made a contribution throughout the year.

We are well poised now to expand our vision and develop a strategy to allow the club to grow from "excellent to outstanding".

Patrons Report

Murray Day OBE

It is very pleasing to have seen the progress made over the last few years.

I have been associated with the Hamilton Squash and Tennis Club for many years, which started before this building was even built.

The old building comprised of only one court, and women were only allowed to play mid-morning, and not allowed to use the hot showers. Thank goodness that all changed.

My how far we have come – and many of our top NZ male and female players have been members of this club over the years as well.

I have been a club member, Committee member, Secretary, President, and Patron over the years, all of which I have enjoyed immensely.

My decision to stand down this year is driven by stage of life...its time to step back and relax a little more.

The Hamilton Squash and Tennis Club will always be in my heart, and I wish only the best for the future to all involved in this wonderful organisation.



Treasurers Report

Andrea Brough

Welcome to the Financial Report for the year ended 31st August 2020. The draft Financial Statements are attached for your review with key notes and updates detailed below.

Bar sales for the year were slightly up by \$3k on last year to \$98k. This slight increase is due to the introduction of the new point of sale Prospo system running in the bar improving efficiencies. Purchases have decreased during the year to \$49k down from \$54k with Bar stock numbers remaining fairly steady. The gross surplus excluding wage costs for the bar was \$58k for the year, up from \$47k in 2019.

The total trading income for Squash, Tennis and Gym for the year was \$122k, up from \$115k in 2019. This increase comes from Tennis being up to \$38k from \$34k last year and Gym memberships up to \$17k from 10k in 2019. Squash has slightly decreased to \$67k from \$70k. Corporate memberships for the year totalled \$19k slightly down on 2019. Taking this into account, trading revenue is \$141k in total, up from \$135k last year.

Gross profit from all trading activities was \$120k (\$139k including corporates) for the year up from \$120k in 2019.

Other income for the year was \$179k (\$160k excluding corporates) up from \$129k in 2019, the main increase comes from the Roof grant that was unexpended at the end of 2019. The number of grants received during the year was \$36k, down significantly on 2019 which has been due mainly to Covid. As a club we also applied & received a Covid 19 wage subsidy of \$12k. There was also grant funds received of \$16k for the court resurfacing, operating expenses & Kiwisport not shown in the 2020 Profit & Loss as this sum was unexpended at balance date.

I would like to make a special mention and thanks to Fran Hopkins who has done fantastic work throughout the year managing the office utilising Xero for financials which allows this to be run in an efficient manner. Fran has also worked diligently on securing grants which has helped cover expenses and allow upgrades to our club.

During Covid some grants were either declined or withdrawn and new applications were required once restrictions were lifted. Thanking you Fran for your perseverance during this time.

Other Operating expenses and overheads have remained similar to prior years with the exception of wages which was \$90k up from \$65k in 2019, this is due to having someone present in the office for longer periods of time and bar staff. Repairs & Maintenance expense has increased to \$121k up from \$7k in 2019, this includes the roof repairs completed utilising the grant received in 2019.

Overall, the Hamilton Squash & Tennis Club has had a good year financially even whilst encountering Covid restrictions imposed on the club. Throughout the year we have managed to maintain a healthy bank account balance, which has ensured all creditors have been paid when due. This is a great financial position for the club to be in for the upcoming 85th birthday celebrations in the new year.



Club Managers Report

Fran Hopkins

Certainly a year to remember.....

COVID Response

The Covid closure had quite a dramatic impact on all aspects of the club with our doors closed - including the "financial position". We had been working very very hard over the last few years with the primary objectives in mind of a) improving the financial position of the organisation while b) completing essential maintenance projects and c) providing affordable sporting activities for our members and the average member of the community.

We lost income instantly by way of:

- a) Memberships due were not paid
- b) Programs ceased operating
- c) Grant applications not processed by funders
- d) Bar sales ceased
- e) Casual play fees ceased.

Larger operational expenses (although in some cases reduced) continued for the duration of course

eg a) Power b) Sporting and other Equipment Lease/s c) Insurance d) Security etc etc.

However, we utilised cash savings to pay day to day operational expenses that continued throughout the period of closure, paid all creditors as and when due, and sought deferral and staggered monthly payments for affiliation fees to both Squash NZ and Squash Waikato to ensure we could meet all other financial obligations.

HSTC also applied for round 1 of the wage subsidy for 2 of our staff however continued to look after our other 3 people also by way of continuing with wages they would have received for programs they run if the club had been open. We were not eligible to apply for the 2nd round however which is a positive statement to be able to make.

We have given members a Covid 19

extension of 7 weeks at maturity of their membership as a way of recognising their loyalty by remaining with the club (and having not had use of the facilities during closure) and encouraging them to retain their membership with us. We also offered they consider time payment options as a way of relieving some of their financial pressures by one lump sum payment.

We reviewed costs in endeavour to further reduce expenses and whilst retaining high stands of hygiene for the club members.... we restructured our cleaning schedule to reduce those costs also during periods of this year.

Overall, we can be very proud to have managed to maintain a solid financial reputation amongst our creditors, staff and the members of our club alike through a once (hopefully) in a lifetime pandemic!

Overview

The office operating on part time hours can be challenging for us all at times I know!...and covid closure aside - we have still been very productive during this year, and managed to achieve the following - over and above "business as usual".

Stage 2 Roof Replacement – Grant funds received to complete an extensive 2 stage replacement of the club roof due to the significant number of leaks that had been for some years – Stage 1 completed during the last financial year, Stage 2 undertaken and completed between October and December 2019, and Stage 3 comprises the Susan Devoy court section of the building and is to be addressed in the future. Spouting was not part of this project however the roofers replaced the long strip of spouting at the back of the Murray Day Court and that end of the Main Lounge bar.



Spouting

We were experiencing heavy water load and possible seepage into the back of some of the courts it was prudent to remedy the situation immediately as the existing spouting was aged and rusting – full replacement in the front of the building along courts 1-4, and small section above the fire exit by Court 4. We've redirected downpipes away from an earthing wire at the road side of the building. There is more work required on the balance of the spouting, which we look to address 2021.

Fibre Install

In order to enhance our internet capabilities we have upgraded to Ultrafast Fibre to the HSTC complex was completed.

Website Redesign and Change of Provider

FreeParking was the provider for our domain and the website was clunky, outdated, and slow in response making it difficult for users. During August we undertook a change of provider and redevelopment of the Website – check it out – you can definitely notice a big difference. www.hstc.co.nz

Point of Sale

Existing contracts were up so it was time to address the dated and inefficient system which manages eftpos transactions for the office and the bars. Also, address costings and stock management at the same time.

So after some research and options considered, we chose the PROSPO system and along with day to day functionality we can now also create vouchers for prize giving, manage adjustable pricing options for member and non-member events (non-member functions – non-member rates), and order and trace stock levels, profitability, and monitor sales trends.

Court 1 and 2 Front Wall Resurfaced

Completely resurfaced the front playing walls of Courts 1 and 2 as they were terribly deteriorated and in need of repair work. Hosting the Waikato Open was on our mind along with a couple of other tournaments during the years so – we applied for and received some grant funds, along with cash reserves, and contra arrangements for corporate membership to complete the works. Grant funds for partial costs of a further court – a job on the list prior to main playing season.

Carpet – Murray Day Court

This carpet had been in place since the Murray Day Court was added some seriously considerable time ago. The viewing stairs/platforms smelt stale and were badly stained even after commercial cleaning was completed. Full replacement completed along with new luminating step edging which glows making for easier ascending or descending at night.

Health and Safety - Upgrade took place to some existing aged health and safety signage with new modern plastic signs and also extra tubular paper towel dispenses have been affixed to the walls of the corridors both upstairs and downstairs of the courts.

PC Upgrade

Office equipment upgrade, file transfers, software, HP Desktop Mini pro-desk 400G5 purchase, laptop reconfiguration, Office 365 Migration.

Replacement Alarm System

Diagnostic work was undertaken which established that the current alarm system although operable was regularly malfunctioning with remedial work and as such was becoming unreliable. It

was decided as a result to complete a full replacement of alarm system board and associated componentry.

Court Lighting Management System

Hardware associated with the CMP that was installed in the club some years ago was increasingly causing problems due to age. As full replacement of both the software and hardware was outside the financial reach and scope arrangements were made to acquire the second-hand equipment from Devoy Squash & Fitness Centre, Tauranga, when they changed to a different system. That acquisition took place between HSTC and Devoy in October 2019 and as a result, at a very cost effective level, the necessary componentry is utilised as and when required. This financial decision enabled us to continue operating smoothly.

Tennis Court Groomer

From the proceeds of tournaments run by the Midweek Tennis group a new tennis court grooming machine was purchased which means that the courts can remain groomed regularly – and at minimal ongoing cost to the club.

Employment Contracts

Standardised contracts introduced for all staff – creating consistency and clarity, and ensuring the club meets its employment responsibilities in this area.

Shared Administration

As part of a progressive approach to club management and implementing a more tailored approach to human and financial resources we introduced/trialled a split arrangement with the Pro-Shop whereby Shop staff provide office services during two days a week of shop hours – Monday and Friday, 10.30am – 2.30pm invoicing the club directly for these services. This also means that the Pro shop hours are extended.

Thus, a) utilise the skills of frontline sales and service staff b) free up time for the Club Manager to work more on the administration, financial and organisational elements required for club progression and c) provide financial benefit to 3 parties concerned (club, pro shop, staff member)

Volunteer Management

Volunteer burnout is one of the biggest issues Non for Profit sporting organisations face, and protecting that resource can be a fine balancing act.

During this period we introduced paid roles for what were solely volunteer roles – as a way of spreading administration, recognition and reward, and also retention. A valuable resource to the club is experienced, capable and willing co-ordinators/leaders.

Business House Tennis Co-ordinator
Business House Squash Co-ordinator
Squash Tournament Co-ordinator

New Members

- 76 New (junior, senior, couple or social) squash, gym or tennis membership applications
- 3 new Corporate memberships



Club Promotion and Signage

- Three new signage arrangements
- Twelve annual signage renewals

Communications

- Monthly Newsletter "The Serve"
– Editor Cassey Kennett
- Facebook – HSTC monitored
and updated by Squash
Chair and Tennis Chair

Massage Room

Late in 2019 an onsite sports massage room was created next to the main administration office, providing a significant upgrade to the room out the back of the club that our local massage therapist Laura had been using. This transition has created a far superior and more relaxing environment for these essential services provided to our members. Whilst they are not exclusive to members only, there is a discount provided to club members which helps encourage responsible management of injury recovery and rehabilitation.

Replacement chiller

The big chiller at the back of the main bar where all the bar stock is chilled ready to go into the glass door fridges stopped working and was unrepairable so we had to replace the refrigeration units completely, which was a very expensive, but essential exercise. Cold refreshments again ever since..

And then there are the personal projects undertaken by some of our members

Brick Wall Mural

Costs associated with the paint have been covered by the club and club member Rick Cartmill has donated his time to creating the statement piece of artwork displaying his interpretation of our Logo on the outside brick wall of Court 4 – which is closest to the road. Because Court 4 was an edition some years ago the bricks were of a different type and colour – and



so it was suggested that we utilise this space as a fantastic way to advertise and promote our club. Ricks personal volunteer time was 80 hours for this work.

Court 1-4 Doors

Gary Cairns a long term club member completed revamping these doors by installing Perspex viewing windows into the doors, fully repainted them, and then also we replaced the security boxes on the back of the doors for members personal items including phones! Gary put in 48 hours of his own volunteer labour to complete this project, along with a further 13 paid hours to the builder and the painter.

Replacement Lights in Mens Room

Thanks to Barry Hughes and Gary Clare for their generous contributions to the costs of these replacement lights meaning we could replace a couple of full units not just complete substandard interim repairs.

New Honours Board

Financial priorities over the last decade had seen some of the “nice to have” things left due to costs. The current Squash Honours Board not updated since 2009, and Tennis Honours Board also well behind. Kindly donated by a) Murray Day - the lettering costs for the ten years to 2020 and b) by The Hopkins Family - a new combined Honours Board to celebrate and record the history and future of ALL the Officers and Champions of the Club.



Card Corner

Rick Cartmill hand-painted the Joker, and Royal Flush cards on the Card Corner walls in the Main Lodge Lounge. This was done last year in celebration of the cards school having been going for 50 years. It is only in the last four or five years that the members of the original school have stopped playing. The longest serving member of the school now is Doug Campbell, who has done 40 years. He travels down from Auckland to play whenever we play, and if that's weekly...he is here.

The school didn't have that many games last year, Paul Kennett however has resurrected it by encouraging new players to join, and this has meant that the games are increasing in regularity, and numbers. And in case you are wondering, its social pleasure.



Strung Up

Dave Werder and his team continue to serve the club well with the Pro Shop operating Monday to Friday. Dave continues to provide coaching to our Juniors on Junior Club Day which this year has been on Thursdays, and there hasn't been a year since he opened up

at HSTC that the "Annual Werder Half Price" sale hasn't happened so 2021 is also looking promising in that direction.

On a final note, there always seems to be something going on in way or another - and it's a fabulous group of people here at HSTC – so who would want it any other way!



Bar Managers Report

Mark Cooney

As we would all know Covid has had a big impact on the bar this year – with approximately 3 months of no income, and outside of that it has also been quite a slow year.

We had a few functions after lockdown which was good for the club. Also found a new band through one of those functions which we could possibly use in the future for our own functions, and as it happens one of its members Layton Lillas, is a HSTC member as well so that's great.

Also we have had our regulars in - "the 4o'clock players" - who have been coming up to the club for years...not sure how many....but a lot!!! Probably more than thirty years I would say for most of them and while they are a smaller group than what they probably started out to be, still great to see them coming up each night.

It was good to see the poker group start up again too this year and also support the bar.

Business House has gone well with sales for the bar, thirsty work that Squash and Tennis.

Tennis have had a few nights missing due to the weather but hopefully that will improve in the near future.

Barry's club night has been running exceptionally well which means that the bar also runs very well that night, with quite a few coming in and supporting the bar until reasonably late. I won't name names!

It has been nice to have Jack working on a Tuesday night here as well, and we hope to get him more involved in bar activities in the future.



Squash Report

Nicola Blake

It has been a very different squash season here at HSTC, but still seemed just as busy, if not busier! We have hosted a various number of tournaments including the; Waikato Open, Hamilton B Grade & Masters, Werder Rackets Junior 1 day, Womens 900 & Below tournament and our biggest tournament of the year North Island Junior Age Groups.

Highlights from 2020

North Island Junior Age Groups:

With the current COVID-19 environment we were very lucky to have been able to host one of the first big squash events post lockdown. We had 168 entries from both the North & South Islands. Thank you to my squash committee aswell as Squash Waikato for bringing in the interactive wall and live streaming, to add a couple different elements to the tournament.

Waikato Open

Again, we were lucky enough to be able to move this tournament from May and hold it in July straight after the NIJAG. It was a big 2 weeks, and I would like to thank the Squash committee and Squash Waikato for their support on this tournament.

Lastly a massive thank you to our sponsors Placemakers (Clarence Street), Lodge Real Estate & Squash Waikato.

Waikato Open winners: Lwamba Chileshe (Lugton Park) & Abbie Palmer (North Shore).

Squash Waikato Awards

We have had a couple members that have received special awards recently. Congratulations to Sophie Hodges for winning the Most Outstanding Female of the Year and Nicki Blake for winning the Chairpersons Award. HSTC were also finalists for Club of the Year at the Squash Waikato awards.



Hamilton B Grade & Masters Tourney

This year we decided to incorporate a Masters division alongside our Hamilton B Grade Tournament. Well done to the overall winners **Alan Westrupp (Mercury Bay) & Paige Browne (Te Awamutu)**.

Thank you to our sponsors J.L. Connolly & Ted Ruys & Co.

Club Champions

Congratulations to the following members on becoming club champs for 2020.

Mens Open – Ben Thornton

Womens Open – Leah Hodges

Mens B Grade – Stephen Veitch

Womens B Grade – Fran Hopkins

Mens C Grade – David Mason

Womens C Grade – Kelly Aitken

Mens D Grade – Curt Sutton

Womens D Grade – Uncontested

Mens E Grade – Owen McKenzie

Womens E Grade – Carys Foot

Mens F Grade – Uncontested

Womens F Grade - Uncontested

Ken Turnbull Memorial Doubles Club

Champions: Paul Kennett & Glenn Carson

Most Improved Male – Ra Marshall

Most Improved Female – Sophie Hodges

Sophie Hodges

Congratulations to Sophie Hodges on having an amazing standout year of squash this year. Here is a list of some of her achievements this year.

- Matamata Open Runner Up
- Waikato Open Runner Up
- Eastern Open Runner Up
- Winner of Waikato Secondary Schools Girls Individuals
- One of the youngest females to reach A1 at 15 years old
- Winner of Waikato Secondary Schools Teams
- Winner of Waikato Junior Open
- Winner U17 NZ Junior Nationals
- Most Improved NZ Junior Female
- 4th at NZ Senior Nationals
- Waikato Doubles Womens Runner Up
- Selected to play in the NZ Junior Trans-Tasman Squash Test series that had been scheduled for April 2020
- Selected in the NZ World Junior Girls team to compete in the WSF World Junior Championships that was scheduled to take place in July 2020 in the Gold Coast



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Other Results from club members for 2020

Anika Jackson - Selected in the NZ World Junior Girls team to compete in the WSF World Junior Championships that was scheduled to take place in July 2020 in the Gold Coast.

North Island Junior Age Groups

Sophie Hodges – Winner U17 Age Group,
Leah Hodges – Runner Up U19 Age Group
& Caitlin Evison – 6th U19 Age Group

Waikato Masters Tournament

Craig Endres – B Grade Runner Up;
David Mason – C Grade Winner;
Mark Cooney – C Grade Div 2 Winner

NZ Junior Nationals

Sophie Hodges – Winner U17 Age Group & Most Improved Junior Female,
Leah Hodges – 3rd U19 Age Group

Waikato Junior Girls Team winning NZ

Junior Teams Event

Sophie Hodges, Leah Hodges,
Nicki Blake (Manager)

NZ Masters Nationals

Craig Endres M50 3rd place,
Jonathan Cheeseman M45 5th place,
Fran Hopkins W55 5th place

Waikato Masters team finishing 3rd in NZ Masters Teams Event

Jonathan Cheeseman, Stephen O'Toole,
Craig Endres, David Mason, Mike Dravitski.

Trevor Coulter

Winner of Rob Roche Award for meritorious service to New Zealand Masters Squash.

Interclub

Interclub was run a little differently this year, with only having a Spring & Summer interclub competition. We had 5 Mens Teams & 2 Womens teams entered into Spring and 1 Mens & 1 Womens team entered into Summer Interclub.

Spring

Mens Team C Runners up Div 8,
Mens Team E Runners Up Div 11,
Womens B Runners Up Div 3

Summer

Mens team Winners Division 5

Junior Club Night is back up and running again at HSTC. Thank you to Dave Werder for taking on the coaching of the Juniors on Thursday afternoons, as well as the coaching assistance of Gary Cairns. I appreciate all the time that you have put in to helping develop a Junior Programme again at HSTC

Business House has continued to be successful, with same teams continuing to enter. Thank you to Kay Stebbings for all your hard work running Business house.

Senior Club Night

Our Tuesday night competition has started up again. This has continued to be successful, with 80 members participating each week, along with a lot of new members. Thank you to Barry Kavanaugh for setting this up.

Women & Wine Programme has been a great success with 5 programmes being run out of HSTC, with two groups continuing on and doing a second programme. A lot of these ladies are now part of the Tuesday night club night and we have had new memberships come out of this Programme. Thank you to Kay Newman, Emma Millar & Ash Matthews for running these Programmes.

Lastly, I would just like to thank my amazing squash committee for all their help and support throughout the year. A lot of hours have been put in to help make this year so successful in squash and I appreciate them volunteering their time, as it would not have been possible without them. So, thank you to; Barry Kavanaugh, Marg O'Driscoll, Tania O'Leary, Lorraine Morgan, Theresa Horan, Courtenay Coetzee, Paula Francis and Ra Marshall.



Business House Squash Report

Kay Stebbings

This year has been a little bit disappointing compared with the last few years, as in the number of teams that we have playing, but this of course is due to our friend Covid putting limits on everyone in their own different ways.

I normally run three different rounds a year. Each round runs for 12 weeks at a time.

Round One

We were only a few weeks into round 1, with 21 teams when total lock down hit us all, so that round got cancelled.

Round Two

This round went off very well. We only had 14 teams, a drop in teams but I feel this was understandable as I think people were still being a bit weary, which is understandable.

Round Three

Starting off with 17 teams, which up again from round 2, and everyone seems to be a bit more relaxed and all seem to be really enjoying being back playing some good squash and even quite a few new people coming on board.

I have already had 4 teams email me and ask if they can please be put back into Business House Squash next year and 2 new Business's that wish to put a team in at the beginning of next year.

Over all 2020 has not been an outstanding year for Business House Squash. The Teams who have continued to play all seem to have had a good time and are all saying that they will be back next year.

Bring on 2021 for what is already looking to be a good year for Business House Squash. So, get a group of people together and come joins us for some good games and lots of fun, we take on beginners, rusty players wanting to get back into the sport and anyone that just enjoys a good game. **GO SQUASH!**



Tennis Report

Violet Skipper

Pascoes Tennis New Zealand Seniors National Individual Championships

HSTC hosted the Pascoes Tennis New Zealand Seniors National Individual Championships 25th January – 27th January 2020.

Huge recognition & thanks goes out to Shane Stannett for all his maintenance work on & around the tennis court's to make it look immaculate for this HUGE NATIONAL event. The continuous compliments/feedback I was receiving from outside visitors was next to none.

Lastly thanks to Raewyn Watson for working closely with the Waikato Seniors Committee & Fran in the office to secure this event to showcase our club.

Summer interclub results 2019

Mixed Division (2 team's) – Monday Morning

Hamilton 1
(Capt. Dianne McMinn) – 3rd place

Hamilton Hit Squad
(Capt. Violet Skipper) – 6th place

Division 1 (1 team) – Monday Morning

Hamilton Pick n Mix
(Capt. Vicky Todd) – 4th place

Senior's 35's – Tuesday Night

Hamilton Kiwi's
(Capt. Helen Kenyon) – Runner's Up

Hamilton Hot Shot's
(Capt. Shane Stannett) – 6th place

Senior Interclub - Friday Night 2019 Premiership Round

Hamilton Aces (Capt. Andrew Smith)

Playing for 1st & 2nd place - **No
finals due to lockdown**

Championship round

Hamilton Jets
(Capt. Shane Stannett) – 4th place

Hamilton Top Spinner's
(Capt. Alan Mitchell) – Runner's Up

Division 2

Hamilton Tiger's
(Capt. Noel Macken) – 3rd equal



TSNZ 2020 Nationals

HSTC Club Member's

Men's Singles 35

Karl Vinnicombe – Bronze (3rd place)

Men's Doubles 35

Karl Vinnicombe / Jevon Hammond
– Silver (2nd place)

Mixed Doubles 40

Jonathan Haly/ Violet Skipper – Gold (1st place)

Men's Singles 45

Shawn Salibury (Consolation)

Men's Singles 50

Warren Lovegrove – Silver (2nd place)

Men's Doubles 50

Warren Lovegrove/Steve Buckmaster
– Bronze (3rd place)

Men's Singles 55

Philip Hempstead – Silver (2nd place)

Mixed Doubles 55

Jason Cargo/ Leona Davis
Kaye – Silver (2nd place)

Men's Singles 60

Jason Cargo (Semi Finalist)

Men's Doubles 60

Jason Cargo/ Peter Lehrke – Silver (2nd place)

Women's Doubles 70

Myrna Hyde/Jeanette Harding
– Bronze (3rd place)

Mixed Doubles 75

Mike Ross/Myrna Hyde – Gold (1st place)



Mike Pero Winter Business House Winner's 2020

Monday night only this winter, not enough teams for Thursday night competition (14 Teams entered).

A Grade Winner's

Holiday Maker's (2nd/3rd year running – undefeated)

Runner's Up

Datacom Ace Holes

B Grade Winner's

Highly Strung

Runner's Up

KGB

Mike Pero Summer Business House Winner's 2020

(26 Teams entered) Monday & Thursday Nights.

A Grade Winner's

Holiday Maker's & The Stringer's

Runner's Up

Little Mermaids & Bitzers

B Grade Winner's

Volley Drops

Runner's Up

Geeks n Sneaks

C Grade Winner's

The Racqueteers

Runner's Up

The Instillery Slammers

Mike Pero Summer Business House Winner's 2020

(10 Teams entered) Thursday Nights.

A Grade Winner's

Top Spin Warriors

Runner's Up

Hunters & Collectors

B Grade Winner's

XTRI

Runner's Up

Deuce Bags

Business House Tennis Christmas Theme Highlights



Club Champs 2020

Thanks to our sponsors

- Werder Racquet's
- New World Te Rapa
- Thai Classic

Thanks to all who participated, without you it would not be possible

Winners and runner's up

Women's Doubles

Nicky Blake & Margaret O-Driscoll

Runner's Up

Raewyn Watson & Violet Skipper

Men's Doubles

Phil Hempstead & Shawn Salisbury

Runner's Up

Andrew Smith & William Wong

Malcolm & Sue Cargo Mixed Doubles Cup (new trophy)

Mixed Doubles

Violet Skipper & Sameer Sankhyadhar

Runner's Up

Nicola Blake & Russell Boot

Women's Singles

Nicola Blake – Not contested from 2019

Open Men's Singles

Phil Hempstead

Runner Up

Andrew Smith

Men's A Grade Singles – Dave Barker

Runner Up – Mick Hussy

A gift basket of goodies was presented to Dave & Felicity for all their hard work over the 10 or so years for running club nights & club champs. Dave has decided to step down and hand responsibilities back to the member's. Organising these club events can be a BIG RESPONSIBILITY and many volunteers put in a lot of time & effort with little expectation or rewards so on behalf of HSTC we would like to say a BIG HUGE THANKS to Dave & Felicity for your amazing effort's, hard work & dedication.

Goals for 20-21 Club of the Year Trophy

This will not be possible without a Tennis Committee to help run more tennis event's & tournament's, so if you have a passion for tennis and this club I urge you to join and let's go GET IT!

Nga Mihi



Spot prize winners



HSTC Club champs 2020
Women's doubles

Winner's

Runner's Up



Mixed Doubles
Club Champs 2020



HSTC club champs 2020
Men's doubles

Winner's



Midweek Tennis Report

Joan Dixon

This year we again ran our ever popular Winter Doubles competition where we were very lucky to get five fine Monday mornings but unfortunately the sixth Monday was rather wet so we had to have our Prizegiving Tournament the following week. There was great tennis played for the competition once again with the winning team being found in the last round and only having one point between first and second. Another financially successful tournament from which the new tables on the deck show.

Now that we are in the summer season we have four teams competing in the WTT Interclub competition.

Our club mornings on a Wednesday are still being enjoyed by the regulars, we could do with a membership drive to encourage some new members.

We would like to congratulate Violet Skipper on being awarded Waikato Tennis Trust's "The Most Dedicated Player of the Year and Joan Dixon "The Volunteer of the Year".

Also we would like to thank Violet and her band of dedicated helpers who worked so hard to get our courts and facilities in order for the NZ individual Seniors Nationals that were held in Hamilton at the beginning of the year. The club received a thankyou from Tennis NZ Seniors who appreciated all the hard work in getting the club looking so wonderful.

Financial Statements

The Hamilton Squash and Tennis Club Inc.
For the year ended 31 August 2020

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Audit Report

The Hamilton Squash and Tennis Club Inc. For the year ended 31 August 2020

Compilation Report to the Governing Body of The Hamilton Squash and Tennis Club Inc.

Scope

On the basis of information you provided, we have compiled financial statements in accordance with Service Engagement Standard 2: Compilation of Financial Information, for The Hamilton Squash and Tennis Club Inc. for the year ended 31 August 2020 as set out on the following pages.

Except as described below, these financial statements have been prepared in accordance with the requirements of the Tax Administration Act 1994 including the accounting policies described in the Notes to the Financial Statements.

These financial statements are intended for the purposes of meeting the entity's income tax requirements and should not be relied upon for any other purpose. We have complied with relevant ethical requirements, including principles of integrity, objectivity, professional competence and due care.

Responsibilities

You are solely responsible for the information contained in the financial statements and have determined that the financial reporting basis described in the Notes to the Financial Statements are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

Directory

The Hamilton Squash and Tennis Club Inc. For the year ended 31 August 2020

Nature of Business

Sports Society

Physical/Postal Address

325 Tristram St
Hamilton Central
Hamilton 3204

IRD Number

013-148-945

Auditor

Next Consulting Limited

Bankers

ASB Bank

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Financial Statements Approval

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

On this date the Governing Body approve and issue the financial statements of The Hamilton Squash and Tennis Club Inc. for year ended 31 August 2020.

APPROVED

For and on behalf of the Board

President

Date _____

Treasurer

Date _____

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Statement of Trading Accounts - Bar

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

	2020	2019
Operating Revenue		
Sales		
Bar Sales	97,840	95,436
Kitchen Sales	4,979	1,062
Total Sales	102,819	96,498
Less Cost of Sales		
Opening Stock - Bar	4,525	4,333
Purchases - Bar	37,843	42,661
Kitchen Purchases	4,109	3,240
Repairs & Maintenance - Bar	-	325
Equipment Hire - Bar	1,856	2,183
General Expenses - Bar	470	1,219
Total Less Cost of Sales	48,803	53,960
Less Closing Stock	(3,897)	(4,525)
Gross Surplus from Trading	57,913	47,063
Gross Profit %	56	49

Statement of Trading Accounts - Squash

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

	2020	2019
Operating Revenue		
Income		
Squash Subscriptions	36,709	31,686
Sponsorship - Tournaments - Squash	3,478	7,739
Casual Players - Squash	3,058	5,674
National Tournament - Squash	8,972	3,213
Tournaments/Business House - Squash	9,409	13,855
Business House - Squash	4,359	4,887
Squash - Other Income	1,282	3,134
Total Income	67,266	70,189
Less Cost Of Sales		
Donations - Super Champs - Squash	-	440
Affiliation Fees - Squash	10,195	15,630
Balls Purchased - Squash	956	1,236
Coaching - Squash	2,504	17
General Expenses - Squash	1,222	315
Interclub Fees - Squash	983	4,430
Tournaments - Squash	21,071	17,918
Repairs & Maintenance - Squash	514	500
Total Less Cost Of Sales	37,444	40,486
Gross Surplus from Trading	29,822	29,703
Gross Profit %	44	42

Statement of Trading Accounts - Tennis

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

	2020	2019
Operating Revenue		
Sales		
Tennis Subscriptions	19,817	16,710
Mid Week Fees - Tennis	826	1,145
Casual Players - Tennis	747	677
Business House - Tennis	16,574	15,863
Total Sales	37,964	34,395
Less Cost of Sales		
Affiliation Fees - Tennis	2,349	572
Balls Purchased - Tennis	3,891	4,007
General Expenses - Tennis	561	204
Interclub Fees - Tennis	839	1,757
Business House Costs - Tennis	3,565	3,626
Repairs & Maintenance - Tennis	1,692	532
Total Less Cost of Sales	12,897	10,697
Gross Surplus from Trading	25,067	23,698
Gross Profit %	66	69

Statement of Trading Accounts - Gym

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

	2020	2019
Operating Revenue		
Subscriptions		
Gym Subscriptions	16,721	10,281
Less Cost of Sales		
Equipment Hire - Gym	9,208	7,560
Repairs & Maintenance - Gym	397	3,020
Total Less Cost of Sales	9,604	10,580
Gross Surplus from Trading	7,117	(299)
Gross Profit %	43	(3)

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Statement of Profit or Loss

The Hamilton Squash and Tennis Club Inc.
For the year ended 31 August 2020

	NOTES	2020	2019
Income			
Trading Activity			
Gross Profit from Bar		57,913	47,063
Gross Profit from Squash		29,822	29,703
Gross Profit from Tennis		25,067	23,698
Gross Profit from Gym		7,117	(299)
Total Trading Activity		119,919	100,165
Other Income			
Corporate Membership Income		18,696	19,848
Rent Recieved		5,500	5,500
Hireage & Rent of Club Buildings		4,633	5,606
Other Income		2,247	8,373
Fund Raising/Sponsorship and Advertising		13,974	10,172
Sauna		717	648
Access Tag Income		622	457
Donations & Grants	3	120,507	78,312
Interest Received		21	44
Wage Subsidy Received		12,225	-
Total Other Income		179,142	128,959
Total Income		299,061	229,124
Expenses			
Administration & Overhead Expenses			
Consulting & Accounting		3,250	3,600
Advertising		373	188
Access Tags		-	558
Audit Fees		2,000	2,000
Bank Fees		2,318	2,840
Cleaning		27,676	28,488
Computer Expenses		-	641
Fundraising Expense		-	7,159
General Expenses		628	789
Light, Power, Heating		18,762	21,672
Membership Expenses		1,146	889
Office Expenses		3,271	1,680
Printing & Stationery		1,990	2,241
Rent, Rate & Insurance		20,501	25,561
Repairs & Maintenance - Building		121,472	7,203
Repairs & Maintenance		909	1,274
Security		8,315	11,274
Subscriptions		656	546

	NOTES	2020	2019
Telephone & Internet		1,490	1,356
Wages		90,156	65,430
Total Administration & Overhead Expenses		304,913	185,388
Total Expenses		304,913	185,388
Non Cash Adjustments			
Depreciation		11,642	10,460
Loss on Sale of Fixed Assets		5	-
Total Non Cash Adjustments		11,646	10,460
Surplus/(Deficit) for the Year		(17,499)	33,276

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Statement of Changes in Equity

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

	2020	2019
Equity		
Opening Balance	351,461	318,186
Movements		
Profit for the period	-	33,276
Retained earnings	(17,499)	-
Total Movements	(17,499)	33,276
Total Equity	333,963	351,461

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Balance Sheet

The Hamilton Squash and Tennis Club Inc.

As at 31 August 2020

	NOTES	31 AUG 2020	31 AUG 2019
Assets			
Current Assets			
Cash and Bank			
Cash on Hand		106	57
Petty Cash Account		-	435
Till Floats		250	250
ASB Cheque Account 00		12,589	14,414
ASB Savings Account 52		10,325	12,195
ASB Savings Account 56		7,346	105,208
Total Cash and Bank		30,616	132,560
Trade and Other Receivables		14,172	6,305
Inventories		3,897	4,525
Total Current Assets		48,685	143,391
Non-Current Assets			
Property, Plant and Equipment			
Buildings		222,421	222,421
Plant and Equipment		25,309	12,474
Furniture and Fittings		73,568	81,432
Total Property, Plant and Equipment		321,298	316,327
Total Non-Current Assets		321,298	316,327
Total Assets		369,983	459,717
Liabilities			
Current Liabilities			
Trade and Other Payables		17,683	6,723
Employee Costs Payable		1,912	1,533
Unused Donations and Grants with Conditions	3	16,426	100,000
Total Current Liabilities		36,020	108,256
Total Liabilities		36,020	108,256
Net Assets		333,963	351,461
Equity			
Society Capital		329,491	329,491
Retained Earnings		4,472	21,970
Total Equity		333,963	351,461

Notes to the Financial Statements

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

1. Reporting Entity

These financial statements have not been prepared for external use. They are intended for Members only and should not be relied upon for any other purpose.

2. Statement of Accounting Policies

Statement of Compliance and Basis of Preparation

The financial statements have been prepared in accordance with the requirements of the Tax Administration Act 1994 unless otherwise stated.

The financial statements have been prepared applying the principles of the double-entry method of recording financial transactions and accrual accounting. Items are recorded using tax values where those values are consistent with accrual accounting and double-entry principles. Items may also be recorded at historical cost where tax values are not consistent with accrual accounting or double-entry principles, or in the company's opinion historical cost provides a better basis of valuation. Items may also be recorded at market values where in the entity's opinion this provides a better valuation basis than tax or historical cost.

The financial statements have been prepared for:

- The Members;
- Inland Revenue; and
- The entity's financiers.

Historical Cost

These financial statements have been prepared on a historical cost basis.

Presentation Currency

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest NZ dollar, except when otherwise indicated.

Change in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Goods and Services Tax

All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

The Hamilton Squash and Tennis Club Inc. has an exemption from income tax as a sports promoter under section CW46 of the Income Tax Act 2007.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Operating Lease

The society leases certain gym equipment. Operating lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the lease items, are included in the determination of the operating profit in equal installments over the lease term.

Fixed Assets

Fixed assets are stated at cost (unless otherwise noted below) less aggregate depreciation.

Depreciation

Depreciation has been calculated to allocate the cost of the assets over their estimated useful lives. The particular rates are detailed on the depreciation schedule that form part of these Financial Statements.

Grants and Sponsorships

Grants and Sponsorships received are recognised in the operating revenue unless specific conditions attached to the grant/sponsorship and repayment is required where these conditions are not met. In these cases the grant is treated as a liability until the conditions are met.

Inventories

Inventories are stated at the lower of cost (determined on first-in first-out basis), and net realisable value.

Accounts Receivable

Accounts Receivable are stated at their estimated realisable value.

	2020	2019
3. Grants & Donations		
Grants & Donations Received		
Donations	3,433	11,094
Grass Roots	19,100	106,000
Lion Foundation	-	20,000
New Zealand Racing Board	5,000	4,000
NZCT	-	6,353
Sport Waikato	-	4,875
Trust Waikato	9,400	5,000
WEL Energy	-	4,990
Total Grants & Donations Received	36,933	162,312
Plus Unexpended Grants Brought Forward	100,000	16,000
Less Unexpended Grants Carried Forward	(16,426)	(100,000)
Total Grants & Donations	120,508	78,312

4. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 31 August 2020 (Last year - nil).

5. Commitments

The club has a lease commitment with Hamilton City Council, totaling \$845.60 annually with the current lease expiring in June 2025.

There are no other commitments as at 31 August 2020 (Last year - \$845.60).

6. Related Parties

There were no transactions involving related parties during the financial year.

7. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - nil).

8. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.

9. Overdraft Facility

The club has obtained a \$20,000 overdraft facility with ASB.

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Depreciation Schedule

The Hamilton Squash and Tennis Club Inc.

For the year ended 31 August 2020

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING VALUE
Buildings						
2005 Kitchen Alterations	3,383	1,030	-	-	-	1,030
Alteration to Fire Escape Stairway	4,914	3,676	-	-	-	3,676
Building Extension	285,759	118,547	-	-	-	118,547
Buildings	381,335	88,913	-	-	-	88,913
Carpet - Gym	3,098	4	-	-	-	4
Gym Additions	1,643	1,199	-	-	-	1,199
Kitchen Alterations	30,471	9,052	-	-	-	9,052
Total Buildings	710,603	222,421	-	-	-	222,421
Furniture & Fittings						
Access System	17,173	-	-	-	-	-
Access Tags	6,332	-	-	-	-	-
Alarm System	11,000	-	-	-	-	-
Asset Audio System	608	146	-	-	58	88
Bar Alterations	5,995	-	-	-	-	-
Bar Fittings	2,211	-	-	-	-	-
BBQ	224	1	-	1	-	-
Carpets	5,015	-	-	-	-	-
Dishwasher/Stove	1,262	30	-	-	6	23
Floodlights	18,781	-	-	-	-	-
Furniture - Appliances	3,556	9	-	-	3	6
Furniture & Fittings	1,097	-	-	-	-	-
Kitchen Bench & Cupboards	1,950	420	-	-	40	380
Lounge Alterations	36,631	15,425	-	-	1,099	14,326
Mirrors - Gym	1,195	-	-	-	-	-
Seating	364	-	-	-	-	-
Security & Alarms	10,086	3,118	-	-	303	2,816
Signage	816	-	-	-	-	-
Sponsor & Honour Board	1,047	-	-	-	-	-
Tennis Court Fencing	2,168	-	-	-	-	-
Tennis Court Nets	1,698	-	-	-	-	-
Tennis Courts Resurface	120,020	42,723	-	-	5,127	37,596
Upgrade to Entranceway, Ladies & Men Changing Rooms	39,364	19,287	-	-	1,181	18,106
Various Kitchen Appliances	18,222	60	-	-	19	41
Vinyls & Carpets	911	-	-	-	-	-
Wall Mounted Fans - Weight & Cardio Rooms	1,139	214	-	-	28	186
Total Furniture & Fittings	308,865	81,433	-	1	7,863	73,569
Plant & Equipment						
10 x Court Seats	2,174	-	2,174	-	65	2,109
Abdominal Crunch	509	-	-	-	-	-

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING VALUE
AED units	5,541	5,299	-	-	970	4,329
Bar Chiller - Lounge	10,753	-	10,753	-	358	10,395
Bar Stool Refurbishment	2,534	-	-	-	-	-
Bar Stools	550	-	-	-	-	-
Bar Stools & Leaners	2,683	-	-	-	-	-
Bar Till	1,910	-	-	-	-	-
Barbecue Tables	500	-	-	-	-	-
Beer Dispensers	1,255	-	-	-	-	-
Bench Press	500	86	-	-	14	72
Black Squat Rack	350	60	-	-	10	51
Boardroom Table & Chairs	500	-	-	-	-	-
Bouncer & Exercycle	520	-	-	-	-	-
Car Park	7,395	-	-	-	-	-
Car Park Lighting	1,776	-	-	-	-	-
Carpet - Circuit Room	1,100	225	-	-	29	196
Cash Register	1,990	-	-	-	-	-
Casio Sec-2000 Cash Register	995	72	-	-	29	43
CD Player	426	-	-	-	-	-
Computer	3,642	-	-	-	-	-
Computer - Squash Booking System	1,840	50	-	-	25	25
Computer (Kylie)	1,134	-	-	-	-	-
Computer Screenpro Software	2,323	-	-	-	-	-
Computer Systems	2,745	-	-	-	-	-
Concept 2 Rower	3,000	-	-	-	-	-
Convert Rower	592	-	-	-	-	-
Data Moving Sign	2,000	-	-	-	-	-
Dishwasher	2,305	-	-	-	-	-
Duable Cable Column/Lat Machine	5,884	564	-	-	108	456
Dumbbells - Gym	1,078	-	-	-	-	-
Entertainment System	5,600	-	-	-	-	-
Exercise Machine	3,500	-	-	-	-	-
Exercycle	864	-	-	-	-	-
Fly Machine	844	-	-	-	-	-
Fridge	870	-	-	-	-	-
Gas Heater (Lounge)	2,185	-	-	-	-	-
Glass Fridge - Malcolm Lounge	500	-	-	-	-	-
Glass Washing Machine	2,288	-	-	-	-	-
Hawkeye - Door Opening System	1,015	-	-	-	-	-
Hawkeye System	19,020	-	-	-	-	-
Heaters (2)	114	-	-	-	-	-
Hot Food Cabinet	550	-	-	-	-	-
Hot Plate	793	-	-	-	-	-
Hot Water Cylinder	790	-	-	-	-	-
Indoor Rower	1,770	-	-	-	-	-
Johnson Air Rower	1,575	1	-	-	1	1

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING VALUE
Johnson Treadmill	5,775	4	-	-	2	2
Johnson Treadmill	5,775	4	-	-	2	2
Kitchen Freezer	475	-	-	-	-	-
Leg Press/Hack Squat Machine	2,200	379	-	-	61	319
Light Meters	2,960	-	-	-	-	-
Microwave	354	-	-	-	-	-
Microwave	273	-	-	-	-	-
PABX Phone System	2,769	-	-	-	-	-
PC Upgrade	2,257	-	2,257	-	282	1,974
Price List Board	315	-	-	-	-	-
Pro Camera System	1,327	1,031	-	-	889	142
Refrigerator	350	-	-	-	-	-
Sauna	1,858	169	-	-	24	145
Sauna Heater (15kw)	5,521	2,785	-	-	362	2,423
Security Bar	875	-	-	-	-	-
Security Grills	3,070	-	-	-	-	-
Sky Decoder	450	-	-	-	-	-
Squash Court Heaters	944	-	-	-	-	-
Starline GM Dishwasher	3,505	281	-	-	56	225
Stereo	734	-	-	-	-	-
Sunbed	3,111	4	-	4	-	-
Synology NAS with 6TB Drive	495	380	-	-	198	182
Telephone	444	-	-	-	-	-
Television	629	-	-	-	-	-
Tennis Court Groomer	1,434	-	1,434	-	84	1,351
Tennis Gate	860	-	-	-	-	-
Toshiba Notebook	941	108	-	-	54	54
Treadmill	12,168	-	-	-	-	-
Treadmill	2,000	-	-	-	-	-
Weight Room Equipment	5,620	969	-	-	155	814
Total Plant & Equipment	182,271	12,473	16,618	4	3,778	25,308
Total	1,201,738	316,327	16,618	5	11,642	321,298

